

GEORGE C. MCKINNIS

MCKINNIS LAW OFFICES

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George C. McKinnis concentrates in the legal, financial, intellectual property and international trade issues of emerging technology companies.

His law offices are located in New York City, Bronxville, NY and Shelton, Connecticut.

Mr. McKinnis has aided in multiple startups, as a lawyer and in some cases as a principal, a number of which became public companies in the United States and Canada. He has been a member of several boards of technology companies. Due to his long career in technology, Mr. McKinnis has access to a wide network of technology and related business experts. He is AV rated by Martindale & Hubble, its highest rating.

Before establishing his own law offices, Mr. McKinnis was a senior ITT Headquarters attorney responsible for domestic and overseas telecommunications, electronics and computer industries and was General Counsel of ITT's Telecommunications Research and Development Laboratories. Before joining ITT, he was a Vice President and General Counsel of an overseas merchant bank and was trained in corporate and financial matters by a leading New York City law firm.

Experience

PRIVATE PRACTICE

1987 - DATE

Full legal responsibility for the following companies, including capital funding, lines of credit, sales agreements, joint development, co-marketing and other strategic associations, contract administration, technology transfer, intellectual property protection (excluding patents) and employment law:

Medical Systems	Outside General Counsel	Startup - Merger
Financial Services	Chair/Outside General Counsel	Startup - Sale
Parallel Processors	Director/Outside General Counsel	Startup - Wind Down
Telecom ISDN SW	Director/Outside General Counsel	Startup - Sale
Telecom VLSI Products	Outside General Counsel	Startup - Sale
Telecom SW	Outside General Counsel	Three years - Sale
Public Semiconductor Company	Outside Counsel	Startup - Date
Public RFID Company	Director and US counsel	Acquisition - Date
Semiconductor fabrication	Outside Chief Legal Officer	Startup - Full Funding
Legal Services Company	Outside Chief legal Officer	Two Years - Acquisition

The following transactions are examples of Mr. McKinnis' experience:

- Negotiated and closed the \$53 million sale of a telecom SW company to a telecom conglomerate;
- Negotiated and closed the \$10 million sale of a medical SW company to a NY advertising firm;
- Aided in the acquisition of two EU based semiconductor companies;
- Aided in the acquisition of three domestic semiconductor companies;
- Negotiated and closed all major contracts for a NASDAQ semiconductor company.
- Reorganized intellectual property and contract practices of a public Canadian company.
- Negotiated international contracts for a Boston telecommunications company.
- Prepared a telecom hardware house for and worked with SEC counsel to complete multiple financial transactions, including an IPO, two secondary offerings and a bond offering;
- Negotiated patent licenses with ALCATEL on behalf of a US manufacturer for ALCATEL's most advanced digital switching system and, on behalf of a startup, for ALCATEL's parallel processing technology;
- Merged two U.S. startups with Canadian public companies that provided the startups with operating capital;
- Member of UN Missions to aid the Government of Honduras in the possible privatization of HONDUTEL, the Honduras public telephone and telegraph utility, and the Government of Bolivia in structuring an international public licitation for a national concession contract.

McKINNIS LAW OFFICES	1987 - 2001
Private law practice in New York City, Bronxville, NY and Shelton, CT	2008 - Date
Concentrates in high technology and the emerging technology client.	

McKINNIS & LAPERA, LLC	2001 – 2008
Founder of a law firm in Shelton, CT that concentrated in high technology and the emerging technology client.	

SIRIT TECHNOLOGIES, INC.	2003 - Date
Director of a Canadian public corporation that concentrates in radio frequency identification, toll transponders, and integrated vehicle access control systems. Chair of Governance Committee.	

JUSTICE - VILLAGE OF BRONXVILLE	1994 - Date
Criminal, civil, small claims, traffic and landlord/tenant jurisdiction.	

INVESTORS DILIGENCE, INC./CAPITAL ACCESS PARTNERS	1994 - 2002
Co-founder of and partner in an emerging technology consulting company. Transferred my ownership interest to a partner in 2002 to concentrate on law practice.	

ITT CORPORATION	1973 - 1987
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- Senior headquarters lawyer for telecommunications, electronics, computer systems and software; General Counsel of ITT's central R&D laboratories and lead counsel for the ITT Technical Department and its US\$3 billion project to develop the world's most advanced digital ISDN switching system.
- General Counsel of a submicron VLSI fabrication center, from construction and purchase of processing equipment through production and its transfer to ITT Europe.
- Deputy Director Contract Administration with worldwide jurisdiction; audited and supervised Contract Administration Departments and functions throughout the US.

- Responsible for all legal matters for Latin American telecommunications, electronics, computer systems and software sales and factory operations; negotiated up to \$30 million supply agreements with government entities.
- Member of a five person legal team that sold all of ITT Telecommunications and Electronics to a French conglomerate without outside counsel: a three billion US dollar sale of over 250 companies throughout the world. This effort was favorably reported in legal journals.

DELTEC BANKING CORPORATION LTD.

1971 – 1973

Vice President, Secretary and General Counsel of a mid-Atlantic merchant bank. Negotiated and documented merchant banking fundings of overseas companies and the placing of investments for the account of the bank's owners as an officer of the bank with worldwide jurisdiction.

CHADBOURNE & PARKE
CHAMBERLIN & JUBE

1969 - 1971
1967 - 1969

Associate attorney with New York City law firms. Member of Chadbourne's Corporate Finance Department that did public and private offerings. While at Chadbourne, Mr. McKinnis was General Counsel and a Director of a marketing company.

Education

University of Oklahoma, BA

University of Michigan Law School, JD

Parker School of Comparative and International Law, Columbia Law School

Summer Program of Instruction for Lawyers, Harvard Law School

Memberships and Activities

Admitted to Practice in New York and Connecticut

Licensing Executives Society and International Technology Law Association

Association of the Bar of the City of New York and American Bar Association

New York Magistrates Association and Rotary Club of Bronxville, NY

Westchester, NY/Southern Connecticut Chapter of the American Corporate Counsel Association