

# MCKINNIS LAW OFFICES

SERVING THE TECHNOLOGY ENTERPRISE

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## Professional Curriculum Vitae

George C. McKinnis concentrates in the legal, financial, intellectual property and international trade issues of emerging technology companies.

Mr. McKinnis has aided in multiple startups as a lawyer and in some cases as a principal. He has been a member of four boards of directors of technology companies. Due to his long career in technology, Mr. McKinnis has access to a wide network of technology and related business experts.

Before establishing his own law offices, Mr. McKinnis was a senior ITT Headquarters attorney responsible for domestic and overseas telecommunications, electronics and computer industries and was General Counsel of ITT's Telecommunications Research and Development Laboratories. Before joining ITT, he was a Vice President and General Counsel of an overseas merchant bank and was trained in corporate and financial matters by a leading New York City law firm.

## Practice History

MCKINNIS LAW OFFICES	2008 - Date
MCKINNIS & LAPERA, LLC	2001 - 2008
MCKINNIS LAW OFFICES	1987 - 2001

Private practice with offices in New York and Connecticut for high-technology issues and emerging technology companies. Mr. McKinnis has and has had a significant relationship to the following companies:

SEMICONDUCTOR COMPANY	1987 - 2014
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Corporate Counsel from startup in 1987 of a telecommunications and data communications semiconductor solutions company including an IPO, two secondary offerings and multiple acquisitions and divestments.

ELECTRONIC EQUIPMENT DESIGN AND PRODUCTION	2010 - Date
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Outside General Counsel and Co-Founder of an equipment design and sales startup for the cable industry.

# **MCKINNIS LAW OFFICES**

**RFID Equipment Company** 2002 - 2010  
Director of and special counsel to a Canadian public corporation that concentrated in RFID products through its acquisition. Mr. McKinnis was Chair of the Governance Committee of the Board.

**LEGAL SERVICES COMPANY** 2004 - 2006  
Outside General Counsel of a legal services company through its acquisition.

**VLSI FABRICATION PROCESS DEVELOPMENT FOR FIBER OPTICS** 2003 - 2005  
Outside General Counsel and co-founder of a startup through merger into a public Canadian company.

**SS7 SW COMPANY** 1995 - 1997  
Outside General Counsel of an SS7 software company through its acquisition, which this office negotiated and closed. This company's software was middleware for central office switches sold to telecommunications operating companies

## **Employment History**

**ITT CORPORATION** 1973 – 1987

- Senior headquarters lawyer for telecommunications, electronics, computer systems and software; General Counsel of ITT's central R&D laboratories and lead counsel for the ITT Technical Department and its US\$3 billion project to develop an advanced digital ISDN switching system.
- General Counsel of VLSI fabrication center, from construction and purchase of processing equipment through production and transfer of Unit to ITT Europe.
- Responsible for all legal matters for Latin American telecommunications, electronics, computer systems and software sales and factory operations; negotiated up to \$30 million supply agreements with government entities.

**DELTEC BANKING CORPORATION LTD.** 1971 – 1973

Vice President, Secretary and General Counsel of a mid-Atlantic merchant bank. Negotiated and documented merchant banking fundings of overseas companies and the placing of investments for the account of the bank's owners as an officer of the bank with worldwide jurisdiction.

**CHADBOURNE & PARKE** 1969 – 1971

**CHAMBERLIN & JUBE** 1967 - 1969

Associate attorney with New York City law firms. Member of Chadbourne's Corporate Finance Department that did public and private offerings.

**SWANSON, MIDGLEY, JONES, BLACKMAR AND EAGER** 1965 – 1967

Associate attorney with Kansas City, MO law firm.

# **MCKINNIS LAW OFFICES**

## **Education**

University of Oklahoma, BA

University of Michigan Law School, JD

Parker School of Comparative and International Law, Columbia Law School

Summer Program of Instruction for Lawyers, Harvard Law School

## **Professional Memberships and Activities**

New York City Bar Association

New York and Westchester Magistrates Association

Former President of Westchester Magistrates Association

American Bar Association

Licensed to practice in New York and Connecticut

Inactive member of the Missouri Bar.

## **Personal Information**

George McKinnis and his wife live in Bronxville, NY.

He has performed various community and public services, including:

Legal counsel (pro bono) to the Bronxville Zoning Board of Appeals,

Bronxville Village Counsel (pro bono) for three mayoral administrations and

is a Bronxville Village Court Justice for over 20 years.

He is the former President of the Bronxville Rotary Club and a Director thereof for multiple terms, and is a former Rotary Assistant District Governor and District Counsel multiple times.

He is the former president of the Bronxville Beautification Council,

a member of the University Club of New York City and the Bronxville Field Club.

He has been honorably discharged from the Army of the United States as an Infantry Captain.